

**Appendix**

Approved by Public  
Services Regulatory Commission of RA  
Decision N 274A as of 1 June, 2011

**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for  
2025 4th Q**

	<b>Technical and economic indicators</b>	<b>u/m</b>	<b>Amount</b>
<b>1</b>	<b>Operating revenues, including:</b>	k AMD	<b>5,677,640</b>
1.1	revenues from mobile communication and associated activity	k AMD	5,677,640
1.1.1	from voice services	k AMD	2,747,341
1.1.2	from VAS (excluding revenue from data), including:	k AMD	285,774
	from short and multimedia messages (SMS and MMS)	k AMD	283,409
	other	k AMD	3,050
1.1.3	from data services, including:	k AMD	739,340
	broadband Internet access services through USB modems (other than by phone)	k AMD	475,081
	mobile communication network services (through handsets)	k AMD	264,259
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	11,959
1.1.5	from international roaming revenue (own subscribers)	k AMD	159,432
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	121,438
1.1.7	revenue from interconnection, including:	k AMD	416,786
	from voice services	k AMD	390,586
	from short and multimedia messages (SMS and MMS)	k AMD	26,199
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	1,085,577
1.1.10	other revenues	k AMD	109,993
<b>2</b>	<b>Operating expenses, including:</b>	k AMD	<b>(3,791,279)</b>
2.1	interconnection expenses	k AMD	(572,854)
2.2	line rental expenses	k AMD	(65,648)
2.3	advertising and marketing expenses	k AMD	(49,863)
2.4	dealer commissions	k AMD	(138,760)
2.5	payroll expenses	k AMD	(1,149,692)
2.6	mobile network exploitation and maintenance expenses	k AMD	(330,145)
2.7	other expenses	k AMD	(1,498,168)
<b>3</b>	<b>Operating Income Before Depreciation Amortization (OIBDA)</b>	k AMD	<b>1,872,510</b>
<b>4</b>	<b>Depreciation of fixed assets and amortization of intangible assets</b>	k AMD	<b>(1,761,444)</b>
<b>5</b>	<b>Other operating income</b>	k AMD	<b>38,179</b>
<b>6</b>	<b>Non-operating income</b>	k AMD	<b>(860,884)</b>
6.1	Financial income	k AMD	87
6.2	Financial expenses	k AMD	(914,412)
6.3	Gain/loss from exchange rate differences	k AMD	53,441
6.4	Other Non-Operating revenues/expenses	k AMD	-
<b>7</b>	<b>Profit before taxation</b>	k AMD	<b>(711,639)</b>
<b>8</b>	<b>Capital expenses</b>	k AMD	<b>(847,905)</b>
<b>9</b>	<b>Mobile connection indicators</b>		-
<b>9.1</b>	<b>Number of active subscribers (at the end of the reporting period)</b>		<b>752,890</b>
9.1.1	prepaid subscribers	subscriber	377,264
9.1.2	postpaid subscribers	subscriber	294,620
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	81,006
9.1.4	Subscribers using data services (by phone)	subscriber	584,211
<b>9.2</b>	<b>Average revenue per active user (ARPU)</b>		-
9.2.1	prepaid subscribers	AMD	1,479
9.2.2	postpaid subscribers	AMD	2,517
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	2,033
9.2.4	Subscribers using other data services	AMD	

<b>9.3</b>	<b>Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)</b>			-
9.3.1	prepaid subscribers	minute	139	
9.3.2	postpaid subscribers	minute	248	
9.3.3	Broadband Internet subscribers (other than by phone)	MB	36,027	
9.3.4	Subscribers using other data services	MB		
<b>9.4</b>	<b>Unit price (including interconnection and incoming roaming) (APPM)</b>			-
9.4.1	prepaid subscribers	AMD	10.7	
9.4.2	postpaid subscribers	AMD	10.1	
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1	
9.4.4	Subscribers using other data services	AMD		
<b>9.5</b>	<b>New activations</b>			-
9.5.1	prepaid subscribers	subscriber	60,236	
9.5.2	postpaid subscribers	subscriber	22,067	
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	9,187	
9.5.4	Subscribers using other data services	subscriber		
<b>9.6</b>	<b>Churn</b>			-
9.6.1	prepaid subscribers	subscriber	(71,767)	
9.6.2	postpaid subscribers	subscriber	(12,459)	
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(8,888)	
9.6.4	Subscribers using other data services	subscriber		

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.