



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2025 3rd Q**

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	5,745,774
1.1	revenues from mobile communication and associated activity	k AMD	5,745,774
1.1.1	from voice services	k AMD	2,729,490
1.1.2	from VAS (excluding revenue from data), including:	k AMD	250,670
	from short and multimedia messages (SMS and MMS)	k AMD	247,583
	other	k AMD	3,201
1.1.3	from data services, including:	k AMD	749,308
	broadband Internet access services through USB modems (other than by phone)	k AMD	486,348
	mobile communication network services (through handsets)	k AMD	262,960
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	12,303
1.1.5	from international roaming revenue (own subscribers)	k AMD	201,002
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	263,648
1.1.7	revenue from interconnection, including:	k AMD	428,336
	from voice services	k AMD	402,696
	from short and multimedia messages (SMS and MMS)	k AMD	25,640
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	999,570
1.1.10	other revenues	k AMD	111,447
2	Operating expenses, including:	k AMD	(3,398,645)
2.1	interconnection expenses	k AMD	(528,025)
2.2	line rental expenses	k AMD	(66,735)
2.3	advertising and marketing expenses	k AMD	(80,024)
2.4	dealer commissions	k AMD	(121,119)
2.5	payroll expenses	k AMD	(883,469)
2.6	mobile network exploitation and maintenance expenses	k AMD	(356,383)
2.7	other expenses	k AMD	(1,362,889)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	2,347,129
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,467,942)
5	Other operating income	k AMD	29,016
6	Non-operating income	k AMD	(824,646)
6.1	Financial income	k AMD	65
6.2	Financial expenses	k AMD	(920,070)
6.3	Gain/loss from exchange rate differences	k AMD	95,360
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	83,558
8	Capital expenses	k AMD	(1,543,072)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		754,515
9.1.1	prepaid subscribers	subscriber	388,796
9.1.2	postpaid subscribers	subscriber	285,012
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	80,707
9.1.4	Subscribers using data services (by phone)	subscriber	587,656
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,535
9.2.2	postpaid subscribers	AMD	2,555
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	2,094
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	136
9.3.2	postpaid subscribers	minute	243
9.3.3	Broadband Internet subscribers (other than by phone)	MB	34,724
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	11.3
9.4.2	postpaid subscribers	AMD	10.5
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	73,841
9.5.2	postpaid subscribers	subscriber	18,673
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	7,764
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(49,151)
9.6.2	postpaid subscribers	subscriber	(9,614)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(6,122)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.