



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for  
2025 1st Q**

	<b>Technical and economic indicators</b>	<b>u/m</b>	<b>Amount</b>
<b>1</b>	<b>Operating revenues, including:</b>	k AMD	<b>4,833,847</b>
1.1	revenues from mobile communication and associated activity	k AMD	4,833,847
1.1.1	from voice services	k AMD	2,459,126
1.1.2	from VAS (excluding revenue from data), including:	k AMD	199,627
	from short and multimedia messages (SMS and MMS)	k AMD	196,288
	other	k AMD	3,344
1.1.3	from data services, including:	k AMD	718,411
	broadband Internet access services through USB modems (other than by phone)	k AMD	493,497
	mobile communication network services (through handsets)	k AMD	224,915
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	10,296
1.1.5	from international roaming revenue (own subscribers)	k AMD	157,701
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	72,417
1.1.7	revenue from interconnection, including:	k AMD	368,032
	from voice services	k AMD	339,502
	from short and multimedia messages (SMS and MMS)	k AMD	28,530
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	755,037
1.1.10	other revenues	k AMD	93,200
<b>2</b>	<b>Operating expenses, including:</b>	k AMD	<b>(2,987,125)</b>
2.1	interconnection expenses	k AMD	(419,398)
2.2	line rental expenses	k AMD	(63,994)
2.3	advertising and marketing expenses	k AMD	(48,904)
2.4	dealer commissions	k AMD	(119,816)
2.5	payroll expenses	k AMD	(896,708)
2.6	mobile network exploitation and maintenance expenses	k AMD	(327,327)
2.7	other expenses	k AMD	(1,110,978)
<b>3</b>	<b>Operating Income Before Depreciation Amortization (OIBDA)</b>	k AMD	<b>1,846,722</b>
<b>4</b>	<b>Depreciation of fixed assets and amortization of intangible assets</b>	k AMD	<b>(1,371,188)</b>
<b>5</b>	<b>Other operating income</b>	k AMD	<b>(15,168)</b>
<b>6</b>	<b>Non-operating income</b>	k AMD	<b>(747,659)</b>
6.1	Financial income	k AMD	42
6.2	Financial expenses	k AMD	(885,350)
6.3	Gain/loss from exchange rate differences	k AMD	137,648
6.4	Other Non-Operating revenues/expenses	k AMD	-
<b>7</b>	<b>Profit before taxation</b>	k AMD	<b>(287,294)</b>
<b>8</b>	<b>Capital expenses</b>	k AMD	<b>(2,480,569)</b>
<b>9</b>	<b>Mobile connection indicators</b>		
<b>9.1</b>	<b>Number of active subscribers (at the end of the reporting period)</b>		<b>687,878</b>
9.1.1	prepaid subscribers	subscriber	348,617
9.1.2	postpaid subscribers	subscriber	267,105
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	72,156
9.1.4	Subscribers using data services (by phone)	subscriber	511,953
<b>9.2</b>	<b>Average revenue per active user (ARPU)</b>		
9.2.1	prepaid subscribers	AMD	1,370
9.2.2	postpaid subscribers	AMD	2,521
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	2,360
9.2.4	Subscribers using other data services	AMD	N/A

<b>9.3</b>	<b>Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)</b>		
9.3.1	prepaid subscribers	minute	129
9.3.2	postpaid subscribers	minute	253
9.3.3	Broadband Internet subscribers (other than by phone)	MB	37,483
9.3.4	Subscribers using other data services	MB	N/A
<b>9.4</b>	<b>Unit price (including interconnection and incoming roaming) (APPM)</b>		
9.4.1	prepaid subscribers	AMD	10.6
9.4.2	postpaid subscribers	AMD	10.0
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
<b>9.5</b>	<b>New activations</b>		
9.5.1	prepaid subscribers	subscriber	40,932
9.5.2	postpaid subscribers	subscriber	16,432
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	4,983
9.5.4	Subscribers using other data services	subscriber	N/A
<b>9.6</b>	<b>Churn</b>		
9.6.1	prepaid subscribers	subscriber	(46,548)
9.6.2	postpaid subscribers	subscriber	(8,900)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(5,741)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.