



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2024 4rd Q**

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	5,244,329
1.1	revenues from mobile communication and associated activity	k AMD	5,244,329
1.1.1	from voice services	k AMD	2,504,818
1.1.2	from VAS (excluding revenue from data), including:	k AMD	193,458
	from short and multimedia messages (SMS and MMS)	k AMD	190,031
	other	k AMD	3,432
1.1.3	from data services, including:	k AMD	752,920
	broadband Internet access services through USB modems (other than by phone)	k AMD	513,936
	mobile communication network services (through handsets)	k AMD	238,985
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	10,934
1.1.5	from international roaming revenue (own subscribers)	k AMD	175,755
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	105,127
1.1.7	revenue from interconnection, including:	k AMD	456,173
	from voice services	k AMD	424,277
	from short and multimedia messages (SMS and MMS)	k AMD	31,895
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	938,518
1.1.10	other revenues	k AMD	106,625
2	Operating expenses, including:	k AMD	(3,523,347)
2.1	interconnection expenses	k AMD	(557,768)
2.2	line rental expenses	k AMD	(58,673)
2.3	advertising and marketing expenses	k AMD	(84,915)
2.4	dealer commissions	k AMD	(125,199)
2.5	payroll expenses	k AMD	(944,140)
2.6	mobile network exploitation and maintenance expenses	k AMD	(386,902)
2.7	other expenses	k AMD	(1,365,751)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,720,982
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,578,144)
5	Other operating income	k AMD	10,494
6	Non-operating income	k AMD	(1,187,953)
6.1	Financial income	k AMD	77
6.2	Financial expenses	k AMD	(934,256)
6.3	Gain/loss from exchange rate differences	k AMD	(253,774)
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	(1,034,621)
8	Capital expenses	k AMD	(1,183,688)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		686,720
9.1.1	prepaid subscribers	subscriber	354,233
9.1.2	postpaid subscribers	subscriber	259,573
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	72,914
9.1.4	Subscribers using data services (by phone)	subscriber	504,504
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,422
9.2.2	postpaid subscribers	AMD	2,650
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	2,391
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	131
9.3.2	postpaid subscribers	minute	271
9.3.3	Broadband Internet subscribers (other than by phone)	MB	34,716
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	10.8
9.4.2	postpaid subscribers	AMD	9.8
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	48,440
9.5.2	postpaid subscribers	subscriber	17,857
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	7,098
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(67,355)
9.6.2	postpaid subscribers	subscriber	(9,632)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(14,648)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.