



“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2022 3rd Q

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	4,861,503
1.1	revenues from mobile communication and associated activity	k AMD	4,861,503
1.1.1	from voice services	k AMD	2,114,281
1.1.2	from VAS (excluding revenue from data), including:	k AMD	102,559
	from short and multimedia messages (SMS and MMS)	k AMD	96,859
	other	k AMD	5,490
1.1.3	from data services, including:	k AMD	1,019,436
	broadband Internet access services through USB modems (other than by phone)	k AMD	655,233
	mobile communication network services (through handsets)	k AMD	364,202
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	15,350
1.1.5	from international roaming revenue (own subscribers)	k AMD	190,476
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	69,815
1.1.7	revenue from interconnection, including:	k AMD	456,837
	from voice services	k AMD	436,842
	from short and multimedia messages (SMS and MMS)	k AMD	19,996
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	860,620
1.1.10	other revenues	k AMD	32,129
2	Operating expenses, including:	k AMD	(2,125,433)
2.1	interconnection expenses	k AMD	(750,783)
2.2	line rental expenses	k AMD	(2,979)
2.3	advertising and marketing expenses	k AMD	(34,699)
2.4	dealer commissions	k AMD	(101,515)
2.5	payroll expenses	k AMD	(674,068)
2.6	mobile network exploitation and maintenance expenses	k AMD	(283,053)
2.7	other expenses	k AMD	(278,335)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	2,736,070
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(2,017,196)
5	Other operating income	k AMD	(38,046)
6	Non-operating income	k AMD	(30,338)
6.1	Financial income	k AMD	372
6.2	Financial expenses	k AMD	(577,443)
6.3	Gain/loss from exchange rate differences	k AMD	546,733
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	650,489
8	Capital expenses	k AMD	(140,686)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		653,911
9.1.1	prepaid subscribers	subscriber	343,652



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Appendix
Approved by
Services Regulatory Commission of RA
Decision N 274A as of 1 June, 2011

9.1.2	postpaid subscribers	subscriber	186,610
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	123,649
9.1.4	Subscribers using data services (by phone)	subscriber	401,424
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,253
9.2.2	postpaid subscribers	AMD	3,397
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,878
9.2.4	Subscribers using other data services	AMD	N/A
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	129
9.3.2	postpaid subscribers	minute	290
9.3.3	Broadband Internet subscribers (other than by phone)	MB	23,895
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	9.7
9.4.2	postpaid subscribers	AMD	11.7
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	63,081
9.5.2	postpaid subscribers	subscriber	15,639
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	7,145
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(32,814)
9.6.2	postpaid subscribers	subscriber	(7,435)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(6,036)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.