



**“Ucom” LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2016 2nd Q**

|           | Indicators  | u/m        | Amount             |
|-----------|---|------------|--------------------|
| <b>1</b>  | <b>Operating revenues, including:</b>   | k AMD      | <b>4,100,262</b>   |
| 1)        | from of public electronic communication network services                                      | k AMD      | 2,086,387          |
| a.        | from voice services   | k AMD      | 228,099            |
| b.        | from internet access services   | k AMD      | 1,830,650          |
| c.        | from other services   | k AMD      | 27,639             |
| 2)        | from interconnection and line rental services   | k AMD      | 1,210,056          |
| 3)        | from sales of equipments and accessories  | k AMD      | 8,400              |
| 4)        | other operating revenues  | k AMD      | 795,418            |
| <b>2</b>  | <b>Non-operating income/(expense)</b>   | k AMD      | <b>(378,021)</b>   |
| <b>3</b>  | <b>Capital expenses</b>   | k AMD      | <b>(3,187,968)</b> |
| <b>4</b>  | <b>Operating expenses, including:</b>   | k AMD      | <b>(2,521,901)</b> |
| 1)        | interconnection and line rental services expenses   | k AMD      | (1,001,592)        |
| 2)        | advertising and marketing expenses  | k AMD      | (136,953)          |
| 3)        | dealer commissions  | k AMD      | (37,577)           |
| 4)        | payroll expenses  | k AMD      | (529,498)          |
| 5)        | other operating expenses  | k AMD      | (816,282)          |
| <b>5</b>  | <b>Operating Income Before Depreciation Amortization (OIBDA)</b>                              | k AMD      | <b>1,578,361</b>   |
| <b>6</b>  | <b>Amortization of fixed and intangible assets</b>  | k AMD      | <b>(1,543,945)</b> |
| <b>7</b>  | <b>Profit before taxation</b>   | k AMD      |                    |
| <b>8</b>  | <b>Profit after taxation</b>  | k AMD      |                    |
| <b>9</b>  | <b>Subscribers using public electronic communication network services</b>                     | subscriber | <b>88,153</b>      |
| 1)        | subscribers using voice services  | subscriber | 43,866             |
| 2)        | subscribers using internet access services  | subscriber | 79,853             |
| <b>10</b> | <b>Average revenue per subscribers using public electronic communication network services</b> | AMD        | <b>7,947</b>       |
| 1)        | subscribers using voice services  | AMD        | 1,746              |
| 2)        | subscribers using internet access services  | AMD        | 7,692              |
| <b>11</b> | <b>Traffic per subscribers using public electronic communication network services</b>         |            |                    |
| 1)        | subscribers using voice services  | minute     | 124                |
| 2)        | subscribers using internet access services  | MB         | 59,788             |

- 1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.
- 2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.
- 3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.
- 4) Amounts are shown without VAT.