



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2023 1st Q**

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	4,779,458
1.1	revenues from mobile communication and associated activity	k AMD	4,779,458
1.1.1	from voice services	k AMD	2,163,593
1.1.2	from VAS (excluding revenue from data), including:	k AMD	93,894
	from short and multimedia messages (SMS and MMS)	k AMD	88,393
	other	k AMD	4,696
1.1.3	from data services, including:	k AMD	924,840
	broadband Internet access services through USB modems (other than by phone)	k AMD	632,107
	mobile communication network services (through handsets)	k AMD	292,733
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	12,958
1.1.5	from international roaming revenue (own subscribers)	k AMD	136,298
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	59,159
1.1.7	revenue from interconnection, including:	k AMD	383,791
	from voice services	k AMD	363,880
	from short and multimedia messages (SMS and MMS)	k AMD	19,911
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	919,039
1.1.10	other revenues	k AMD	85,886
2	Operating expenses, including:	k AMD	(2,872,534)
2.1	interconnection expenses	k AMD	(572,566)
2.2	line rental expenses	k AMD	(3,119)
2.3	advertising and marketing expenses	k AMD	(52,725)
2.4	dealer commissions	k AMD	(104,270)
2.5	payroll expenses	k AMD	(736,185)
2.6	mobile network exploitation and maintenance expenses	k AMD	(262,627)
2.7	other expenses	k AMD	(1,141,043)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,906,923
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,896,956)
5	Other operating income	k AMD	(30,012)
6	Non-operating income	k AMD	(442,941)
6.1	Financial income	k AMD	497
6.2	Financial expenses	k AMD	(540,250)
6.3	Gain/loss from exchange rate differences	k AMD	96,812
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	(462,985)
8	Capital expenses	k AMD	(226,715)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		654,412
9.1.1	prepaid subscribers	subscriber	334,476
9.1.2	postpaid subscribers	subscriber	205,146
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	114,790
9.1.4	Subscribers using data services (by phone)	subscriber	490,020
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,342
9.2.2	postpaid subscribers	AMD	2,969
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,931
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	115
9.3.2	postpaid subscribers	minute	227
9.3.3	Broadband Internet subscribers (other than by phone)	MB	31,020
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	11.7
9.4.2	postpaid subscribers	AMD	13.1
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	39,738
9.5.2	postpaid subscribers	subscriber	12,541
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	5,301
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(45,216)
9.6.2	postpaid subscribers	subscriber	(3,964)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(6,518)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.