



**“Ucom” LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2017 4th Q**

	Indicators	u/m	Amount
<b>1</b>	<b>Operating revenues, including:</b>	k AMD	<b>4,971,438</b>
1)	from of public electronic communication network services	k AMD	2,278,049
a.	from voice services	k AMD	144,753
b.	from internet access services	k AMD	2,079,257
c.	from other services	k AMD	54,039
2)	from interconnection and line rental services	k AMD	1,772,509
3)	from sales of equipments and accessories	k AMD	11,426
4)	other operating revenues	k AMD	909,454
<b>2</b>	<b>Non-operating income/(expense)</b>	k AMD	<b>(928,079)</b>
<b>3</b>	<b>Capital expenses</b>	k AMD	<b>(2,295,519)</b>
<b>4</b>	<b>Operating expenses, including:</b>	k AMD	<b>(3,028,546)</b>
1)	interconnection and line rental services expenses	k AMD	(1,153,186)
2)	advertising and marketing expenses	k AMD	(70,029)
3)	dealer commissions	k AMD	(57,949)
4)	payroll expenses	k AMD	(992,396)
5)	other operating expenses	k AMD	(754,986)
<b>5</b>	<b>Operating Income Before Depreciation Amortization (OIBDA)</b>	k AMD	<b>1,942,892</b>
<b>6</b>	<b>Amortization of fixed and intangible assets</b>	k AMD	<b>(1,373,882)</b>
<b>7</b>	<b>Profit before taxation</b>	k AMD	
<b>8</b>	<b>Profit after taxation</b>	k AMD	
<b>9</b>	<b>Subscribers using public electronic communication network services</b>	subscriber	<b>108,666</b>
1)	subscribers using voice services	subscriber	51,694
2)	subscribers using internet access services	subscriber	96,312
<b>10</b>	<b>Average revenue per subscribers using public electronic communication network services</b>	AMD	<b>7,065</b>
1)	subscribers using voice services	AMD	950
2)	subscribers using internet access services	AMD	7,676
<b>11</b>	<b>Traffic per subscribers using public electronic communication network services</b>		
1)	subscribers using voice services	minute	86
2)	subscribers using internet access services	MB	59,813

- 1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.
- 2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.
- 3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.
- 4) Amounts are shown without VAT.
- \* Costs of articles are not separated in terms of the electronic communications network.