

Approved by Public Services Regulatory Commission of RA Decision N 413N as of 31 October, 2012

## "Ucom" LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2012 4th Q

	Indicators	u/m	Amount
1	Operating revenues, including:	k AMD	1,552,378
1)	from of public electronic communication network services	k AMD	1,128,038
a.	from voice services	k AMD	64,042
b.	from internet access services	k AMD	1,023,057
c.	from other services	k AMD	40,940
2)	from interconnection and line rental services	k AMD	7,550
3)	from sales of equipments and accessories	k AMD	31,929
4)	other operating revenues	k AMD	384,861
2	Non-operating income/(expense)	k AMD	65,758
3	Capital expenses	k AMD	876,928
4	Operating expenses, including:	k AMD	1,193,359
1)	interconnection and line rental services expenses	k AMD	499,229
2)	advertising and marketing expenses	k AMD	30,495
3)	dealer commissions	k AMD	13,179
4)	payroll expenses	k AMD	206,537
5)	other operating expenses	k AMD	181,683
5	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	424,777
6	Amortization of fixed and intangible assets	k AMD	277,429
7	Profit before taxation	k AMD	
8	Profit after taxation	k AMD	
9	Subscribers using public electronic communication network services	subscriber	44,385
1)	subscribers using voice services	subscriber	14,493
2)	subscribers using internet access services	subscriber	38,622
10	Average revenue per subscribers using public electronic communication network services	AMD	8,472
1)	subscribers using voice services	AMD	1,473
2)	subscribers using internet access services	AMD	8,830
11	Traffic per subscribers using public electronic communication network services		
1)	subscribers using voice services	minute	181
2)	subscribers using internet access services	MB	43,291

- 1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.
- 2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.
- 3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.
- 4) Amounts are shown without VAT.
- \* Costs of articles are not separated in terms of the electronic communications network.