



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2024 2nd Q**

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	4,865,061
1.1	revenues from mobile communication and associated activity	k AMD	4,865,061
1.1.1	from voice services	k AMD	2,414,144
1.1.2	from VAS (excluding revenue from data), including:	k AMD	167,277
	from short and multimedia messages (SMS and MMS)	k AMD	163,749
	other	k AMD	3,573
1.1.3	from data services, including:	k AMD	844,732
	broadband Internet access services through USB modems (other than by phone)	k AMD	557,970
	mobile communication network services (through handsets)	k AMD	286,762
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	11,223
1.1.5	from international roaming revenue (own subscribers)	k AMD	161,656
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	98,782
1.1.7	revenue from interconnection, including:	k AMD	417,955
	from voice services	k AMD	393,278
	from short and multimedia messages (SMS and MMS)	k AMD	24,677
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	649,171
1.1.10	other revenues	k AMD	100,120
2	Operating expenses, including:	k AMD	(3,061,797)
2.1	interconnection expenses	k AMD	(533,839)
2.2	line rental expenses	k AMD	(66,916)
2.3	advertising and marketing expenses	k AMD	(82,028)
2.4	dealer commissions	k AMD	(128,743)
2.5	payroll expenses	k AMD	(800,989)
2.6	mobile network exploitation and maintenance expenses	k AMD	(371,726)
2.7	other expenses	k AMD	(1,077,556)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,803,263
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,643,944)
5	Other operating income	k AMD	(44,647)
6	Non-operating income	k AMD	(309,593)
6.1	Financial income	k AMD	84
6.2	Financial expenses	k AMD	(565,288)
6.3	Gain/loss from exchange rate differences	k AMD	255,610
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	(194,921)
8	Capital expenses	k AMD	(969,214)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		681,138
9.1.1	prepaid subscribers	subscriber	356,072
9.1.2	postpaid subscribers	subscriber	242,804
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	82,262

9.1.4	Subscribers using data services (by phone)	subscriber	487,132
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,464
9.2.2	postpaid subscribers	AMD	2,677
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	2,043
9.2.4	Subscribers using other data services	AMD	N/A
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	104
9.3.2	postpaid subscribers	minute	226
9.3.3	Broadband Internet subscribers (other than by phone)	MB	28,330
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	14.1
9.4.2	postpaid subscribers	AMD	11.8
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	47,221
9.5.2	postpaid subscribers	subscriber	16,225
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	8,270
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(41,690)
9.6.2	postpaid subscribers	subscriber	(8,631)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(36,736)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.