



“Orange Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for 2010

	Technical and economic indicators	u/m	Amount	(*)
<b>1</b>	<b>Operating revenues, including:</b>	k AMD	<b>8,474,261</b>	
1)	revenues from mobile services	k AMD	7,793,034	
2)	other operating revenues	k AMD	681,227	
3)	non-operational revenues	k AMD	971,533	
<b>2</b>	<b>Capital expenses (CAPEX)</b>	k AMD	<b>14,671,545</b>	
<b>3</b>	<b>Operating expenses (OPEX)</b>	k AMD	<b>(18,897,930)</b>	
<b>4</b>	<b>Operating Income Including Depreciation and Amortization (OIBDA)</b>	k AMD	<b>(15,487,396)</b>	
1)	amortization of fixed assets and depreciation of intangible assets	k AMD	(6,035,260)	
<b>5</b>	<b>Profit before taxation</b>		<b>(13,894,065)</b>	
<b>6</b>	<b>Profit after taxation</b>		<b>(13,894,065)</b>	
<b>7</b>	<b>Quantity of active subscriber numbers</b>	subscriber	<b>563,564</b>	
1)	prepaid subscribers	subscriber	496,046	
2)	postpaid subscribers	subscriber	11,539	
3)	broadband Internet subscribers (other than by phone)	subscriber	55,979	
4)	subscribers using other data services	subscriber	n/a	
<b>8</b>	<b>Average revenue per active user (ARPU)</b>		-	
1)	prepaid subscribers	AMD	1,367	
2)	postpaid subscribers	AMD	4,631	
3)	broadband Internet subscribers (other than by phone)	AMD	7,963	
4)	subscribers using other data services	AMD	n/a	
<b>9</b>	<b>Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)</b>		-	
1)	prepaid subscribers	minute	154	267
2)	postpaid subscribers	minute	287	423
3)	broadband Internet subscribers (other than by phone)	MB	5,396	5,396
4)	subscribers using other data services	MB	n/a	n/a
<b>10</b>	<b>Unit price (including interconnection and incoming roaming) (APPM)</b>		-	
1)	prepaid subscribers	AMD	9.0	5.0
2)	postpaid subscribers	AMD	16.0	11.0
3)	broadband Internet subscribers (other than by phone)	AMD	1.0	1.0
4)	subscribers using other data services	AMD	n/a	n/a

\* including incoming calls