



“Ucom” LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2019 4th Q

| | Indicators | u/m | Amount |
|-----------|---|------------|--------------------|
| 1 | Operating revenues, including: | k AMD | 5,295,591 |
| 1) | from of public electronic communication network services | k AMD | 2,662,138 |
| a. | from voice services | k AMD | 122,090 |
| b. | from internet access services | k AMD | 2,506,339 |
| c. | from other services | k AMD | 33,709 |
| 2) | from interconnection and line rental services | k AMD | 1,653,233 |
| 3) | from sales of equipments and accessories | k AMD | 5,777 |
| 4) | other operating revenues | k AMD | 974,443 |
| 2 | Non-operating income/(expense) | k AMD | (1,756,160) |
| 3 | Capital expenses | k AMD | (1,754,317) |
| 4 | Operating expenses, including: | k AMD | (2,856,072) |
| 1) | interconnection and line rental services expenses | k AMD | (725,047) |
| 2) | advertising and marketing expenses | k AMD | (54,425) |
| 3) | dealer commissions | k AMD | (55,428) |
| 4) | payroll expenses | k AMD | (854,567) |
| 5) | other operating expenses | k AMD | (1,166,605) |
| 5 | Operating Income Before Depreciation Amortization (OIBDA) | k AMD | 2,439,519 |
| 6 | Amortization of fixed and intangible assets | k AMD | (1,344,064) |
| 7 | Profit before taxation | k AMD | - |
| 8 | Profit after taxation | k AMD | - |
| 9 | Subscribers using public electronic communication network services | subscriber | 122,143 |
| 1) | subscribers using voice services | subscriber | 59,149 |
| 2) | subscribers using internet access services | subscriber | 111,939 |
| 10 | Average revenue per subscribers using public electronic communication network services | AMD | 7,276 |
| 1) | subscribers using voice services | AMD | 693 |
| 2) | subscribers using internet access services | AMD | 7,496 |
| 11 | Traffic per subscribers using public electronic communication network services | | - |
| 1) | subscribers using voice services | minute | 68 |
| 2) | subscribers using internet access services | MB | 204,244 |

- 1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.
- 2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.
- 3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.
- 4) Amounts are shown without VAT.
- * Costs of articles are not separated in terms of the electronic communications network.